

# 1st Council Meeting 30 April 2025

1st Council Meeting Opened: 7.05pm

Attendance and Apologies – as per attendance sheet

Lisa welcomed everyone and noted that there were a lot of new faces, which is fantastic. She also reminded everyone to feel free to ask questions.

1. Confirmation of Minutes of the 3<sup>rd</sup> Council Meeting held 16<sup>th</sup> November 2024.

Moved Robyn Tamsett (VP), Seconded Jennie Thompson (Life Member) that these minutes be accepted

- Carried by Council
- 2. Business arising from the minutes Nil
- 3. Executive Committee Reports for the meetings held in February, March and April 2025.

Moved by Hornsby Lions Netball Club, Seconded Beecroft Netball Club that the Executive minutes be accepted – Carried by Council.

- 4. Business arising from Executive Committee Report Nil
- 5. Correspondence as listed in the Executive Committee Reports Nil
- 6. Business arising from Correspondence Nil
- 7. Executive Committee Reports
  - a. Treasurer

#### **Results**

In March HDNA had a good month with revenue at budget and costs under budget by \$13k. However, with the season about to start and registration held open slightly longer than in prior years there is a significant likelihood of timing differences until the winter season starts. Whilst March registration was in line with Budget YTD registration is down at the moment. The best indication of any further risks will be from the Junior and Senior registrars who will have an indication of registrations as they finalize. Registration numbers have some variable costs attached to them but the reality is any shortfall in HDNA registration income will only reduce costs by about 10% of the registration drop. The Night comp has remained a solid performer for HDNA and represents an opportunity to claw back if there is any shortfall on Winter Comp registration.

In March HDNA achieved revenue of \$88k against costs of \$20k resulting in a surplus of \$67k. This is down on prior year revenue \$96k (lower registration and partially timing of when paid the registration in prior year), costs \$24k (Timing difference with lower equipment purchases and fees in 2024). The surplus year on year were similar (2024 \$771k v 2025 \$67k)

Against budget March was up with revenue consistent and costs down with some costs recognized earlier in the year (i.e. fitness \$3k) and repairs ana maintenance costs not yet in. This is expected to catch up in future months.

It is too early to comment on any trends or potential issues except, as noted above, that the lower registration and rep income is potentially a timing difference and will be monitored.

Registration
Reps
Other Income
TOTAL INCOME
Operating Expenses
Wages
Reps
Total Expenses

MONTH	

Mar \$'000	Mar Budget	Variance
79	88	-9
5	0	5
3	1	2
88	89	-1
-10	-17	7
-4	-4	-0
-6	-12	6
-20	-33	13
		·
67	56	12

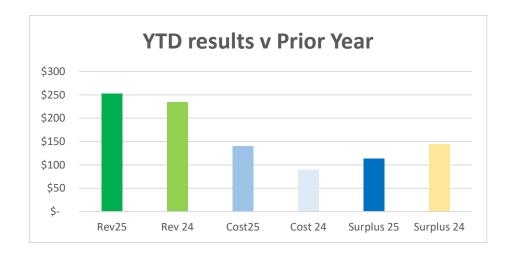
### **Year to Date**

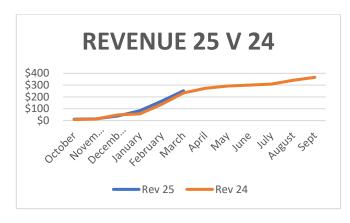
Reps Total Expenses

Surplus / Deficit

# YEAR TO DATE

YTD \$'000	YTD Bud \$'000	Variance
174	194	-20
46	62	-16
32	7	26
253	263	-10
-98	-99	1
-24	-22	-2
-19	-17	-2
-142	-139	-3
113	124	-13







# **REPS**

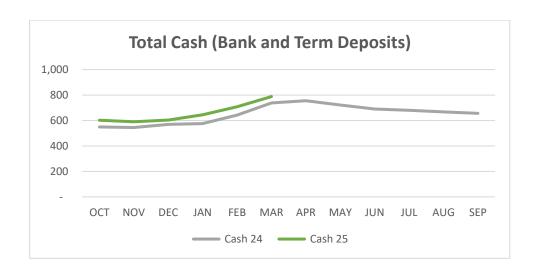
Reps registration revenue year to date is tracking slightly down on budget. This is due to a budget assumption around timing of when payments are being made.

Costs are in line.

	YTD \$'000	YTD Bud \$'000	Variance	Full Year \$'000	To Go	2024	2023
<u>REPS</u>							
Reps	46	62	- 16	77	31	76	74
Rep Teams Dinner	-	-	-	14	14	13	9
Carnival Income	2	1	2	1	- 1	1	2
Income	48	63	-14	92	44	90	85
	1						
ML & NID Fees	2	2	0	8	6	7	6
Carnival Expenses	2	2	0	2	- 0	2	1
Representatives Celebrations	-	-	-	14	14	5	3
Fitness & Training	5	4	1	4	- 1	1	4
Rep expenses - photos, banner	1	1	- 0	3	2	3	5
Reps Equipment	4	2	2	5	2	-	-
State Championship Fees - all	-	-	-	14	14	14	9
Travel Expenses	5	5	-	5	1	5	6
Accommodation & Meals	0	-	0	15	15	15	24
Contribution to courts etc	1	2	- 1	11	10		
Umpires - Representative Teams	0	-	0	8	8	10	9
Expenses	19	17	2	89	70	62	67
	·						
Net Position	29	46	-16	3	-26	28	18

# **Balance Sheet**

There is little change to prior month after allowing for the rentals. Cash holdings remain good with \$500k, up \$62k on prior year, in the bank account and a further \$288k on Term deposit. No concerns are noted and funds will decrease as the expenses start to come in when Winter season commences.



	Mar-25	Mar-24
Cash - Bank	500	436
Term Deposit	288	282
Total Cash	788	718
Debtors	2	1
Uniforms	11	6
Petty Cash		0
Other Assets	13	7
Current Assets	801	725
Indoor Court - NBV	20	21
Outdoor Court - NBV	443	460
Other Fixed Assets	40	48
Fixed Assets	503	529
Total Assets	1,304	1,253
Creditors	22	29
Payroll liabilities	7	4
Other Creditors / Provisions	34	5
Total Liabilities	63	38
Net Assets	1,241	1,215
Retained Earnings	1,128	1,061
Current Year Earnings	113	154
Total Equity	1,241	1,215

# Other

We continue to hold an accrual for insurance as a precaution in case of higher costs in 2025 for insurance or ground rent increase etc. and will review at the half year.

# **Detailed P&L**

MONTH

Mar \$'000 Mar Budget Variance Books, Whistles & Tape Swifts / GIANTS Merchandise Canteen Income (Martha's Cafe) 0 0 Carnival Income Donations/Grants 0 0 0 0 Sponsorship Umpire Hire Fees 0 0 0 Fines Rep Teams Dinner Reps Indoor Court Income 1 0 Outdoor Court Income 0 88 Registration 79 0 0 Training Court Fees 0 Uniforms Sundry Income TOTAL INCOME 88 89 Affiliation Fees Audit/Accounting Fees Bank Charges Books, Whistles, Bandages 4 2 0 Cleaning Computer Services Deregistration Refunds Carnival Expenses 2 0 0 0 0 0 Executive Expenses Event Expenses Filling Fees -0 General/Sundry Expenses Trophies & Gifts Ground Hire 0 Honourariums Indoor Court Expenses 0 2 0 0 Insurance NSW Netball Registrations Swifts and GIANTS Merchandise Print, Post & Stationery Repairs & Maintenance 2 0 0 3 1 Representative Teams Accommodation & Meals ML & NID Fees 0 Representatives Celebrations Rep expenses - photos, banner Reps Equipment 0 5 0 State Championship Fees - all Travel Expenses Umpires - Representative Teams Security Monitoring Physiotherapy Umpires Uniforms 2 3 0 Wages WHS Superannuation 33 20 Operating Expenses Depreciation 0 0 AL Provisions TOTAL EXPENSES 20 33 Operating Profit 67 56 11

0

67

Interest Income

Total surplus

0

0

11

YEAR TO DATE

YTD \$'000	YTD Bud \$'000	Variance	Full Year \$'000	To Go	2024	2023
2	0	2	4	2	5	3
0	0	0	2	2	1	0
0 2	0	0	10 1	10 -1	10 1	10 2
18	0	18	0	-18	2	0
0	0	0	10	10	7	7
0	0	0	0	0	0	0
0	0	0	0 14	0 14	40	0
46	0 62	-16	77	31	13 76	9 74
10	5	5	16	6	16	10
1	0	1	10	9	9	6
0	0	0	0	0	0	0
174 0	194 1	-20 -1	220 8	46 8	212 7	205 5
0	1	-1	6	6	1	1
0	0	0	0	0		
253	263	-10	378	125	362	332
0	0	0	20	20	9	20
7	4	3	9	2	4	9
0	0	0	0	0	0	0
5 11	5 8	-0 3	6 23	1 12	6 22	2 20
2	1	1	4	2	3	3
1	2	-1	3	2	0	0
2	2	0	2	-0	2	1
0	0	-0	2	2	1	2
2	1 0	0	6	4 -0	5 0	6 0
1	1	-0	5	4	4	2
6	0	6	26	20	26	20
35	35	0	35	0	35	34
0	0	0	16	16	16	14
10 9	0 27	10 -18	0 35	-10 26	0	2 33
1	0	1	1	0	1	0
-1	0	-1	2	3	3	0
2	2	-0	4	2	3	6
3	8	-5 0	25 0	22 0	17 0	10 0
0	0	0	15	15	15	24
5	4	1	4	-1	1	4
2	2	0	8	6	7	6
0	0	0	14	14	5	3 5
1 4	1 2	-0 2	3 5	2 2	3	0
0	0	0	14	14	14	9
5	5	0	5	1	5	6
0	0	0	8	8	10	9
1 0	1 0	- <mark>0</mark> 0	1 12	0 12	1 11	1 9
0	0	-0	2	2	0	0
4	4	0	10	6	5	6
21	20	1	43	22	41	38
1 2	0	1	5	-1 3	0 5	0
142	139	3	373	231	280	309
0	0	0	15	15	27	15
0	0	0	4	4	3	3
142	139	3	392	250	310	327
112 1	<b>125</b>	<b>-13</b> 0	- <b>14</b>	<b>-126</b> 13	<b>52</b>	<b>5</b>
113	126	-13	0	-113	67	10

### b. Senior Registrar

- Reminder that late registrations are open till Friday 2<sup>nd</sup> May, 5pm.
- Ros received several queries regarding the grading of teams into Cadet 1 this year. This year we
  have one less Cadet division from 2024 and there were only a couple of teams that requested
  Cadet 1.
- We will have further discussion later in the year about renaming Senior grades.

### c. Junior Registrar

- NSG:
- o Teams 32 (2024 35 teams)
- Players 303 (2024 312 players)
- JUNIORS:
- o Teams 123 (2024 126 teams)
- o Players 1,083 (2024 1099)
- APPEALS: Five appeals submitted (from four clubs) two appeals upheld; three appeals dismissed.
- LATE REGISTRATIONS: Late registrations are trickling in. This year we will be accepting late registrations until 5pm on the day prior to the game.
- PLAYER UNIFORMS: Please let us know ASAP if there are any uniform issues that might prevent all players from having approved uniforms for Round 1. This might include supplier delays.
- WINTER INFORMATION BOOKLET: The Winter Information Booklet and NSG Guidelines were
  distributed to all clubs last week please share with members if you haven't already done
  this. Please take particular note of jewellery and uniform requirements to avoid
  disappointment on the day and uncomfortable situations for both umpires and players.
- SIGN IN PROCESS: NSG and Junior coaches or managers to complete the sign-on sheet each week prior to the game. Players should proceed to the court.
- GAME MANAGEMENT: Remember if there are any issues that arise during the game, please send someone up to the clubhouse to ask a HDNA representative to attend the court.

# d. Umpire Convenors

• 2024 saw the introduction of new rules and rolling substitutions - these will continue in 2025. The information created last year is still available on the website if you want a refresher under the umpires tab.

# • <u>Pre-Season Events:</u>

- Beginner Umpire Day: 64 Participants
- o Returning Umpire Day: 75 Participants
- Lots of positive feedback received so far and looking to run these again in 2026.
- Some clubs are also taking their own initiative to run umpire group sessions preseason the same way you might do with a team to get to know each other. We really appreciate the effort these clubs are going to foster spirit within the umpiring group. When you think of a sporting team you have your players and coach and manager, however the umpires are generally a standalone entity. Fostering a community spirit is important for so many

reasons such as keeping everyone umpiring in years to come, it a more positive experience and sharing experiences and information.

#### NSG

• We will continue to move away from a 'rule of the week' for umpires; however coaches can do their own for training purposes if they like. There is a new 'how to umpire' hand out developed and on our website and made available to umpires as part of the returning umpire session pre-season. There will be a learning period for especially the umpires new to NSG this year, so we appreciate your patience. If you have any questions about NSG umpiring Hannah is your go to person on a Friday Nights at the courts and we thank her for taking this role up again.

# New Umpires

 We have 64 new umpires (down from 84). In 2024, we trialled swapping at half time which went really well. We want to thank everyone for their support and cooperation with this, we saw a huge difference in beginners' confidence and progression in comparison with sharing a game and swapping every two weeks.

We will be continuing this for the same divisions - being  $10/1 \ 10/2 \ 10/3 \ 11/2$  and 11/3. These divisions will swap umpires at half time unless there is injury/illness etc.

# Returning Umpires in General

 We have seen a large influx of returning umpires from last year - no specific numbers as yet but approximately 60% return rate. This means we have been able to cover all senior games this year. If you remember this time last year we were in a very different position. There shouldn't be the same issues as we faced last year with the 3.45 timeslot being uncovered on a weekly basis.

### Senior Umpires

The consequence of the junior umpire influx is there are a lot of 'middle tier' umpires are now on cadets and senior grades if they are 16/17/18 years old. Cadets and Senior games will have more minors on them than in previous years. We are bound by the NNSW member protection policy to look after these minors and that includes any harassment or poor treatment from players, coaches/managers or spectators. Please be nice to them and pass this message on to all teams coaches' players and parents. Some senior umpires have expressed their disappointment from team behaviour as a reason they are quitting umpiring or don't want to umpire specific divisions. This is across the board from A1 all the way down to Cadets.

# On a Saturday

- Only captains please approach umpires to clarify rules. Lower divisions it is okay to send the coach to 'help them'.
- O If there are umpire related issues, please come to the window during the game or you can come upstairs to umpires control. We will assist them where we can in the moment, but the clubs are responsible for mentoring their umpires. The committee cannot do this all game but can come and rectify specific issues or provide support in a particular moment. We also walk around a lot so you can grab our attention around the courts. We struggle to help after the fact.

Thank you to our Committee for all their work pre-season and we will see you on Friday or Saturday

- e. Senior Representative Convenor
  - Senior Reps are going well:
    - o Team 1 3 wins
    - o Team 2 1 win 3 losses
    - o Team 3 2 win 2 losses
    - Team 4 1 win 2 losses (1 bye)
  - All coaches are now appropriately accredited:
    - o Gen Seed Intermediate
    - o Kim Vandervelde Development
    - o Nadine Smith Development
    - Simone Roach Development
  - Senior State Titles
    - Coach for Opens Yvette Sheedy
    - Under 17s Kelley Keyes and Jenny Moroney
- f. Junior Representative Convenor
  - Nominations for Junior Representative teams will open on 9<sup>th</sup> July and close on 30<sup>th</sup> July.
     Margaret wanted to remind clubs that she will not accept any late registrations. Selections will commence in August. This year all players who nominate for 11's will train for three weeks before the final squad is selected.
  - Several parents from the 12 & 13's squads have asked why they do not play as a team in the Saturday competition. Margaret has bought this to the council for discussion later in the year. The initial thought would be for these teams to play in the 14/2 and 15/2 divisions.

The main reason for doing this would be to enhance the skills of the players and develop the team as they will play together more often. It will increase the strength of the 14 & 15 divisions

There are also several things to consider if they were to play in the Saturday competition: -

- It will limit borrowing capacity for clubs
- Being able to fit this within the fixtures around club games, umpiring, coaching commitment
- The added cost and time for the families
- Difficulty in finding rep coaches

There were several questions and comments from the floor in regard to the impact of clubs.

Margaret asked that the Council discuss this with their members and come back to the next meeting with questions and options for further discussion.

# g. Night Competition Convenor

- We have just finished a very successful Summer Night Competition with lots of positive feedback.
- We still maintain consistent numbers in our Night competitions.

# 8. Other Committee Reports

- Carnival Convenor
  - The HDNA junior rep carnival was held on 6 April. It was a very successful day with lots of positive feedback.
  - o Thanks to Jo Bodley and Nicci Skene for assisting with the smooth running of the day.
- Netball NSW Delegate
  - Jennie Thompson attended the NNSW Annual General Meeting in March:
    - Governance Review
      - 52 Associations have contributed
      - NNSW have taken the feedback onboard
      - o Further documents and recommendation will continue
      - Changes to be presented for adoption at November Meeting
    - o 60 Come & Play Days were held across the state in February.
    - Netball HQ app is available and all members are encouraged to download and use it.
    - Netball NSW are looking to develop a shared services model to provide associations with support ie setting up competitions, admin support. As we all know, it is hard to find volunteers.
    - Netball World Cup will be held in Sydney in 2027. They will be looking for a volunteer workforce. Jennie will pass on any information regarding this when it is available.
    - o Jennie encouraged clubs/ teams to come along to the Swifts and Giants games.
- Indoor Court
  - No report

#### 9. General Business

- Forfeits should be received by 7pm on the day PRECEDING play ie 7pm Thursday for NSG. The Club Secretary of a team who needs to forfeit a game must notify:
  - o forfeits@hdnanetball.com.au
  - the opposing team's Club Secretary
  - o their own and the opposing team's Umpire Convenor

All email addresses are at the front of the 2025 Winter Information Book.

• All correspondence to the Executive must be emailed from the Club Secretary to the HDNA Secretary at <a href="mailto:secretary@hdnanetball.com.au">secretary@hdnanetball.com.au</a>. If you are after any information, please email Sue on <a href="mailto:admin@hdnanetball.com.au">admin@hdnanetball.com.au</a>.

- Club Rosters please make sure you know when your club is on duty. Sue sends out an email as a
  reminder at the beginning of each week but ultimately it is the club's responsibility to know fines
  will apply.
- Wet Weather any decisions regarding wet weather/cancellation of games will be advised via social
  media and through the Presidents WhatsApp group. Please advise your members to check our
  socials and NOT to ring the HDNA office phone number.
- PlayHQ game results will be in PlayHQ by end of the day on Saturday. Our registrars and their committee all either paly, coach or have children playing throughout the day. Please advise your members not to ring during the day to let us know the results haven't been entered yet!
- Lisa advised that this year she is making the safety of the community, safety of the volunteers and safety of our premises a priority.
  - We have finally received an External AED being delivered by Greg Page of Heart of Nations on Friday. Lisa has written to Hornsby Shire Council and asked for their approval for us to fit it ASAP. She followed up with a phone call today but has not had a reply.
  - Concrete slab at bottom of stairs Lisa has again contacted Hornsby Shire Council about the
    concrete slab at the bottom of the stairs. They have advised that they are looking into it. HSC
    advised that we have to keep the barriers up until they deem it safe.
  - O Abuse of our volunteers All our committees are volunteers and if our committees are asked to attend the courts for any reason and are yelled at, talked to disrespectfully in anyway or feel unsafe, they will be told to leave where they are and come back to Control. Everyone is a volunteer and here to help, but their safety is Lisa's first concern. Adults who are attending the courts need to treat all our volunteers, whether it be club or HDNA, with respect.
- Simon from PHNC asked if there was a desire to use the electronic scoring in PlayHQ. There was
  discussion regarding the pros and cons of replacing a paper-based system with an electronic system at
  association level. Lisa, Assistant Junior Registrar, is keen to organise a pilot program with different
  clubs to see if this can work at HDNA. Fiona, St Agatha's Netball Club, has completed the scorer's
  course for Metro League, so is also keen to be involved. Lisa to report back to Executive and at the
  next Council meeting.

Meeting Closed: 8.10pm

#### **Upcoming Meetings:**

2<sup>nd</sup> Council Meeting – Wednesday 27 August 2025

3<sup>rd</sup> Council Meeting & AGM – Saturday 15 November 2025